

# GEORGINA RADLEY

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## EDUCATION

**University of Oxford, Hertford College**

*MSc Biochemistry – Grade: Upper Second Class Honors (2:1)*

**Oxford, UK**

*2017 - 2021*

**Altrincham Grammar School for Girls**

*A-Levels: Chemistry A\*, EPQ A\*, Mathematics A, Biology A*

**Greater Manchester, UK**

*2015 - 2017*

## WORK EXPERIENCE

**Dynamo Software**

*Business Analyst*

**London, UK**

*November 2024 – Present*

A leading investment management platform focusing on the alternative investment management space. I have joined Dynamo's Portfolio Monitoring and Valuation product line ("PMV"), which focuses on providing technology solutions to enable GPs and institutional managers to manage their portfolios (from standardizing and automating collection of financial and operational KPIs to performance of valuations of investee companies and funds). Key tasks included:

- Supporting senior members of the team with implementing PMV solutions for new clients
- Performing analyses of client requirements in terms of data collection and reporting, and assisting senior members of the team in formulating solutions
- Taking part in client calls, helping with taking minutes and notes
- **Selected Experience**
  - Worked on the onboarding of the portfolio of the Venture Capital arm of a leading Japanese financial conglomerate, which has more than 1,100 portfolio companies and USD 7 billion in assets under management.
  - Worked on the onboarding of a UAE sovereign wealth fund's private equity investments.

**UBS**

*Data Analyst*

**London, UK**

*October 2022 – February 2024*

Part of UBS' Evidence Lab team, which focuses on creating the largest sell-side alternative datasets on companies and sectors that are used by UBS' Global Research team and its clients. The alternative datasets consisted of not only financial data, but other types of data such as UBS' proprietary surveys, measurement of location and traffic data among others. Key tasks included:

- Leveraging puzzle-solving skills to transform extensive data sets into actionable insights, fostering collaboration across global teams within UBS Evidence Lab's Special Projects Team
- Facilitating communication among stakeholders and monitored data quality to support research analysts and clients in integrating alternative data products into investment processes
- Providing critical insights on maritime cargo proxies (MDMT, TEUs) to support equity research and buy-side institutional investors, working across time zones to integrate data into investment models, driving informed decisions across various asset classes
- Analyzing Instagram's Monthly Active Users (MAUs) as a key proxy for revenue growth, with MAUs projected to exceed 2 billion, signaling strong potential in social media asset classes

**The Fulford Group**

*Analyst*

**London, UK**

*May 2022 – September 2022*

A boutique investment bank providing M&A and transaction advice in the life sciences and healthcare industries. Key tasks included preparation of financial models and due diligence questionnaires, marketing materials and pitchbooks and helping with capital raising. Key achievements included:

- Supported a biomedical technology startup in securing \$41 million across Series A, B, and B-1 fundraising rounds by preparing financial models, due diligence questionnaires, and pitchbooks
- Assisted a biopharmaceutical company in a license agreement for PRG1801 with WellPoint and Galapagos, securing over €20 million upfront, with additional milestone payments and royalties

**Lansdowne Partners***Intern***London, UK***October 2021 – January 2022*

An asset management firm focusing on the healthcare sector. Key tasks involved supporting the Portfolio Manager's stock analysis by constructing DCFs for multiple CDMOs and MedTech companies, as well as market research memos.

**LEADERSHIP****Oxford Women in Finance ("OXWiF")***Marketing Director***Oxford, UK***October 2020 – January 2021*

OXWiF is a student society founded in 2018 which aims to unite women who share a passion for finance. And provide networking opportunities and training. Key achievements were:

- Promotion of 10 different events run by the society, for the term
- Focus on promoting events for women with no prior knowledge of finance, resulting in 90% of my cohort joining

**Oxford Forum***Vice President, Secretary and Women's Officer***Oxford, UK***January 2019 – July 2019*

- Managed and lead a 239-member student society through planning and organising with committee members
- Scheduled talks and panels with prominent outside speakers for a student body of +2,300 student fellows

**Oxford Women in STEM***Conference Coordinator***Oxford, UK***October 2018 – June 2019*

- Facilitated large-scale conference for 250 female STEM students, with 15 talks and networking sessions
- Advocated career opportunities for females, and increased subscription into the event by 37% compared to the previous term
- Conveyed complex scientific ideas in a more accessible way through mentoring two 1<sup>st</sup> year students

**OTHER INFORMATION**

*Languages:* English (native), Spanish (advanced), French (intermediate), Italian (beginner)

*Software:* Microsoft Office (Word, PowerPoint, Excel), Linux

*Interests:* Rugby, Ironman 70.3, Art